

# Amendment 8

## Enterprise Financial System (RFP-EFS-2025)

Dated April 17, 2026

### Request for Best and Final Offer (BAFO) #2

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**Due Date for Amendment 8 Response:** No later than **10:00 am HST on April 27, 2026**. The Amendment 8 response shall be submitted via HlePRO. No hard copy submissions will be accepted or required. The State's intent is to announce an awardee by April 30, 2026.

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## Amendment Instructions

1. Amendment 8 provides the Offerors with an opportunity to improve or otherwise amend aspects of its Best and Final Offer (BAFO) #1 based on the additional information provided in this amendment.
2. All Amendment 8 attachments shall be identified and include the naming convention "AMD8" (example: AMD8-001, AMD8-002, AMD8-003).
3. If any Offeror fails to submit an updated proposal by the Due Date, the Offeror's BAFO #1 shall be deemed to be the Offeror's most current proposal.
4. Amendment 8, along with the Change Log and attachments, are due no later than 10:00 am HST on April 27, 2026. Responses shall be submitted via HlePRO. No hard copy submissions will be accepted or required.

## Revisions

This Amendment 8 is issued for the EFS Request for Proposals (RFP). This amendment modifies and clarifies certain requirements of the RFP. Except as expressly modified herein, all other terms and conditions of the RFP remain unchanged and in full force and effect.

Offerors shall review this amendment in its entirety and submit an updated proposal that reflects the requirements, clarifications, and determinations described below. The Amendment 8 submissions shall include any necessary updates to the proposed solution, technical architecture, implementation approach, assumptions, timeline, and pricing. Offerors shall clearly identify and describe the updates made in response to Revisions 1-3 so the impact of each revision can be readily

understood, including clearly indicating which, if any, sections of the proposal have been modified in response to each Revision.

Failure to address the items identified in this amendment may result in the Offeror being considered non-responsive.

### **Revision 1. Executable Statement of Work**

*Reference: RFP – 7.2.7 Technical Approach*

Offerors are required to submit a revised executable Statement of Work (SOW) as part of their BAFO #2 response to this procurement. The executable SOW is not a sample. It must clearly define all deliverables, milestones, tasks, timelines, and responsibilities necessary for the successful implementation of the proposed EFS.

The revised executable SOW must be sufficiently detailed and actionable to serve as the basis for contract execution and project management. Offerors shall incorporate any updates, clarifications, and agreements resulting from written responses, as well as discussions held following BAFO #1. This includes any changes to assumptions, scope, or approach identified during the evaluation process and prior submissions, including Amendments 6 and 7.

The intent of this revision is to ensure the executable SOW reflects the Offeror's final proposed approach and binding commitments.

### **Revision 2. Executable Order Form**

*Reference: RFP – 7.2.10 Price*

Offerors are required to submit an executable Order Form, inclusive of all software vendors, contractors, and subcontractors, as part of its response to this Amendment 8. The executable Order Form must clearly specify all software products, modules, licenses, and software-related services being offered, quantities, pricing, and terms. It must also specify year-over-year increases, renewal caps, and growth and expansion pricing details. The executable Order Form must be sufficiently detailed and actionable to enable the State to place orders and initiate contract execution in accordance with the requirements of this RFP and Amendments 1-7.

### **Revision 3. Updated Price Proposal**

*Reference: Attachment 6 Price Proposal Form*

Offerors are required to submit an updated Price Proposal as part of its response to this Amendment 8. Price Proposals should be submitted via the workbook template from Attachment 8 of the original RFP, including any required annual breakdowns. Any changes should be indicated as described in Revision 4 below.

Based on the State's market research, the pricing can be significantly improved without changing the scope; the State is therefore soliciting a second BAFO for a 10-year term with five (5), 1-year option years. Below are suggested areas of improvement.

## **1. Software**

- a. Reduction of annual subscription software (SaaS) costs during implementation; paying the full subscription software costs while not receiving full value from the solution, and concurrently paying for the current system, is a financial burden for the State.
- b. Lower annual subscription software (SaaS) costs over the initial 10-year term.
- c. Subscription software (SaaS) costs over the initial 10-year term with lower or no COLA year-over-year increases.
- d. Lower renewal caps.
- e. Improved pricing and total costs for optional products and systems.

## **2. Labor**

- a. Reductions through one-time investments, service credits, and rate reductions.
- b. Locked resource rates with no annual increases for the duration of the project.
- c. The State expects to pay based on accepted milestones or deliverables inclusive of all expenses as detailed in Attachment 6 – Price Proposal Form, of the original RFP.
- d. Re-work associated with non-conforming deliverables will be provided at no cost to the State.
- e. The State shall have the right to approve proposed key personnel resources and will also have the right to ask for the replacement of any project resources for performance reasons without any transition fees borne by the State as a result of replacement of any project resources.
  - i. Key personnel shall not be removed or replaced from the project without the State's written consent unless the key personnel is no longer employed by the Offeror or removal is due to personal or health reasons.

## **Revision 4. Change Log Requirement**

As part of the submission, each Offeror shall provide a **Change Log** as a separate attachment.

The Change Log shall clearly identify all changes, revisions, additions, deletions, and clarifications made to the Offeror's BAFO #1 or attachments. The Change Log shall, at a minimum, include:

- Proposal section and subsection
- Page numbers
- Description of the change
- Reference to the amendment item

The Change Log is intended to assist the State in efficiently identifying and evaluating changes made pursuant to this Amendment 8.

Failure to provide a Change Log that clearly and accurately identifies changes made may result in the Offeror being considered non-responsive.

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## **Contact Information**

For questions regarding this Amendment 8, please contact:

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*End of Amendment 8*